

LOAN PRODUCTION AND PENETRATION
CENTRAL STATES OF OMAHA
JUNE 30, 2005

EL539
06/30/05
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CARR GROUP ST ACCOUNT

9 000000 0000123456

ACCOUNT NAME

PRODUCTION DETAIL

12345 Any Street

Any City USA 12345

001-LOAN OFFICER 1

CERTIFICATE NUMBER	EFFECTIVE DATE	INSURED NAME	AGE	TERM	TYPE	LIFE PREM/REFUND	LIFE BEN	TERM	TYPE	A&H PREM/REFUND	A&H BEN
0000010558	03/15/04	SMITH	L 19	48	SR			48	14R	519.18-	
0000010612	05/11/04	GRACE	D 51	24	JR	26.89-		24	14R	41.41-	
0000010720	10/12/04	DODGE	W 29	10	SR			10	14R	3.28-	
0000010767	12/06/04	HARNEY	D 51	8	SR	.40-		8	14R	1.57-	
0000010843	03/25/05	SWIFT	D 52	11	JR	14.85-		11	14R	34.35-	
0000010844	03/28/05	FRANK	T 24	11	SR	7.72-		11	14R	29.28-	
0000010856	04/11/05	MARKS	J 47	8	SR	3.70-					
0000010889	05/24/05	FELT	D 51	11	SR	14.51	2,232.12				
0000010890	05/24/05	PARKER	J 40	5	SR	5.56	1,916.10				
0000010891	05/27/05	BROWN	S 45	8	SR	3.77	876.48				
0000010892	06/07/05	WHITE	D 52	35	SR	123.71	6,377.04				
0000010897	06/08/05	GREEN	D 46	12	SR	13.64	2,098.32	12	14R	50.78	174.86
0000010899	06/11/05	CULP	T 24	18	SR	31.27	3,190.86	18	14R	91.58	177.27
TOTALS						138.90	16,690.92			486.71-	352.13
TOTAL ISSUED PREMIUM							334.82				
TOTAL CANCELLED PREMIUM							682.63-				
NET PREMIUM FOR LOAN OFFICER							347.81-				

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Any City USA 12345

003-LOAN OFFICER 3

CERTIFICATE NUMBER	EFFECTIVE DATE	INSURED NAME	AGE	TERM	TYPE	LIFE PREM/REFUND	LIFE BEN	TERM	TYPE	A&H PREM/REFUND	A&H BEN
0000030093	11/12/02	LEONARD	S 45	48	SR	38.30-		48	14R	69.68-	
0000030643	12/20/04	KRAMER	K 35	12	SR	2.02-		12	14R	7.37-	
0000030662	02/10/05	STARR	S 59	12	SR	16.59-		12	14R	62.93-	
0000030682	04/19/05	JONES	T 24	18	SR	14.94-					
0000030695	05/26/05	FRAZIER	R 55	3	SR	1.27	749.35	3	14R	13.78	231.94
0000030699	06/08/05	APPLE	J 40	11	SR	10.53	1,671.36	11	14R	39.95	139.28
0000030702	06/13/05	HAYES	B 57	24	SR	135.76	10,606.32				
TOTALS						75.71	13,027.03			86.25-	371.22
TOTAL ISSUED PREMIUM							201.29				
TOTAL CANCELLED PREMIUM							211.83-				
NET PREMIUM FOR LOAN OFFICER							10.54-				

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PRODUCTION DETAIL

12345 Any Street
Any City USA 12345

004-LOAN OFFICER 4

CERTIFICATE NUMBER	EFFECTIVE DATE	INSURED NAME	AGE	TERM	TYPE	LIFE PREM/REFUND	LIFE BEN	TERM	TYPE	A&H PREM/REFUND	A&H BEN
0000040160	05/13/05	DRUMMER	B 30	60	JR	1,753.42	32,410.80	60	14R	1,675.64	540.18
0000040164	05/24/05	THOMAS	H 21	11	JR	12.52	1,169.64	11	14R	28.19	97.47
0000040165	05/27/05	GREEN	W 42	6	SL	6.59	1,097.93				
0000040169	06/13/05	REED	K 35	12	SR	6.98	1,108.32	12	14R	26.49	92.36
0000040171	06/21/05	CONWAY	P 41	11	SR	14.09	2,201.04	11	14R	52.82	183.42
TOTALS						1,793.60	37,987.73			1,783.14	913.43
TOTAL ISSUED PREMIUM							3,576.74				
TOTAL CANCELLED PREMIUM											
NET PREMIUM FOR LOAN OFFICER							3,576.74				

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CODE	NAME	LOANS		LIFE		A&H							
		COUNT	AMOUNT	COUNT	PCT	PCT	PREM/REF	PCT	PREM/REF				
001-LOAN OFFICER 1				6		16,690.92		192.46	2		352.13		142.36
CANCELLATIONS				5				53.56-	6				629.07-
COMPENSATION								69.46					243.37-
003-LOAN OFFICER 3				3		13,027.03		147.56	2		371.22		53.73
CANCELLATIONS				4				71.85-	3				139.98-
COMPENSATION								37.86					43.13-
004-LOAN OFFICER 4				5		37,987.73		1,793.60	4		913.43		1,783.14
COMPENSATION								896.81					891.58
-TOTALS				14		67,705.68		2,133.62	8		1,636.78		1,979.23
CANCELLATIONS				9				125.41-	9				769.05-
COMPENSATION								1,004.13					605.08
TOTAL ISSUED PREMIUM						4,112.85							
TOTAL CANCELLED PREMIUM						894.46-							
NET PREMIUM FOR ACCOUNT						3,218.39							

TYPE CODE DESCRIPTIONS:

LIFE:
SR = Single Decreasing
SL = Single Level
JR = Joint Decreasing
JL = Joint Level

AH:
14R = 14R 6/6
30R = 30R 6/6